

Home Buying
Process Starts
Here

Meet With
Your Realtor

Home Buyer
Consultation

Understanding Agency

Mortgage 101

Home Wish List

TOUR HOMES

View Properties Together

ANALYZE

Your Home Buying Needs &
Start Searching For Homes

DETERMINE

Your Buying Power With
Mortgage Pre-Approval

DISCUSS
TERMS

AGENT PREPARES
&
PRESENTS OFFER

NEGOTIATE
TERMS

FINANCING

Appraisals
Underwriting
Insurance
Credit Check

UNDER CONTRACT

Property Disclosures
Earnest Money
Title Search
Inspections/Surveys

9 out of 10 homes have multiple
buyers making offers

FINAL WALK

CLOSING

POSSESSION

WELCOME HOME

